



For the Six months ended April 30, 2024

**Management Discussion & Analysis**

(Expressed in Canadian dollars)

## **CANAF INVESTMENTS INC.**

Management Discussion and Analysis for the six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **INTRODUCTION**

Date Prepared: 24<sup>th</sup> June 2024

This Management Discussion and Analysis, (“MDA”) covers the operations of Canaf Investments Inc. (“Canaf” or the “Corporation”) for the six months ended April 30, 2024 and should be read in conjunction with the unaudited Consolidated Financial Statements for the six months ended April 30, 2024 and the audited Consolidated Financial Statements for the year ended October 31, 2023 and related notes. The Financial Statements are presented in accordance with International Financial Reporting Standards (“IFRS”). Canaf’s accounting policies are described in Note 2 of the unaudited Consolidated Financial Statements for the six months ended April 30, 2024 and the audited Consolidated Financial Statements for the year ended October 31, 2023. The consolidated financial statements together with this MDA are intended to provide investors with a reasonable basis for assessing the financial performance of the Corporation.

All dollar amounts are expressed in Canadian dollars, the presentation currency of the Corporation, unless otherwise stated. The Corporation’s listing on the TSX-V is also quoted in Canadian Dollars. Effective April 21, 2023 the Corporation changed its presentation currency to Canadian dollars (previously US dollars). This change in presentation currency has been applied retrospectively as if the new presentation currency had always been the Corporation's presentation currency.

Additional information relating to the Corporation is available on SEDAR at [www.sedarplus.ca](http://www.sedarplus.ca). or at Corporation’s website at [www.canafinvestments.com](http://www.canafinvestments.com).

## **CANAF INVESTMENTS INC.**

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **DESCRIPTION OF BUSINESS**

Canaf is a British Columbia Corporation having continued from Alberta, with two wholly owned subsidiaries in South Africa, Quantum Screening and Crushing (Pty) Limited (“Quantum”), and Canaf Investments (Pty) Ltd, (“Canaf Ltd”).

Quantum, through its 70% owned subsidiary, Southern Coal (Pty) Ltd. (“Southern Coal”), processes anthracite coal into de-volatized anthracite (calcined anthracite) for sale mostly to steel and ferromanganese manufacturers as a substitute product for coke.

Canaf Investments (Pty) Ltd, incorporated in 2019, acts as Canaf’s South African holding company with the intention of creating a diverse Corporation focused on sustainable and long-term growth sectors within South Africa. Canaf Investments (Pty) Ltd owns 100% of Canaf Estate Holdings (Pty) Ltd., (“CEH”) and 100% of Canaf Agri (Pty) Ltd.

#### *Southern Coal – Calcined Anthracite, South Africa*

Southern Coal produces calcined anthracite, which is primarily sold as a substitute to coke in sintering processes, by feeding anthracite coal through its rotary kiln, at temperatures between 900 and 1100 degrees centigrade; the volatiles are driven off and the effective carbon content increased. Southern Coal supplies world leading steel and ferromanganese producers in South Africa from its operation near Newcastle, KwaZulu Natal.

#### *Canaf Estate Holdings – Property Investments, South Africa*

CEH is a property investment company focused on acquiring, redeveloping and renting properties primarily within the suburbs of the old Johannesburg CBD. CEH made its first property acquisition in August 2019, and as at April 30, 2024 owned 7 properties, with a total value of approximately R10.4 million. The CEH property portfolio is projecting to generate net pre-tax returns of approximately 14%.

#### *Canaf Agri – Agriculture Projects, South Africa*

Newly incorporated, Canaf Agri is exploring investment opportunities in the agriculture sector in South Africa.

## **CANAF INVESTMENTS INC.**

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **OVERALL PERFORMANCE AND OUTLOOK**

The six months ended April 30, 2024 demonstrates another strong financial performance for the Corporation. Sales for the six months ended April 30, 2024 increased by 22% compared to the previous year, generating year-to-date revenues of CAN\$15,819,050 (2023: CAN\$12,975,798). For the period, the Corporation recorded a net income for shareholders of CAN\$780,406 (2023: CAN\$733,008), up 6.5% on the same period last year which reflects an earnings per share year to date of CAN\$0.0165/per share.

The strong improvement in sales in comparison to the previous year is due to increased sales tonnes as well an upward adjustment to pricing caused by increased cost of raw materials. Increases to the overhead cost bases have resulted in reduced net margins against a growing sales base primarily as a result of Southern Coal absorbing some operational costs to assist its core customers as well as appreciating the global downward trend in the coal and reductant market.

As predicted, Q2 2024 represented a 35% reduction in sales compared with Q1 2024 (Q2: CAN\$6,202,779, Q1: CAN\$9,616,272) caused by key customers temporarily reducing their output and carrying out maintenance projects, however Q3 is currently expected to see a recovery of sales closer to that of Q1.

The Corporation's property division (CEH) acquired another property during the last quarter and remains on track to grow its value to between R15million and R20million by the end of the financial year. The Corporation remains positive on the opportunity of investing in CEH and remains on track to generate a pre-tax yield of approximately 14% by the end of financial year.

The Corporation continued to support the local community, suppliers, businesses and students via various social development programs, learnerships, and enterprise funding schemes for new businesses. Total contributions for the six-month period amounted to approximately CAN\$47,653 which represents similar spend levels to the first 6 months of 2023.

The Corporation continues to explore new investment opportunities both aligned to the existing calcining business, as well as in new sectors. A South African investment division is also being explored and the Corporation hopes that this will be formalised before the end of the current year. The Corporation remains focused on long-term sustainable, and socially responsible growth, within South Africa.

Effective 21st April 2023, the Corporation changed its reporting currency from US dollars to Canadian dollars. This change in reporting currency has been applied retrospectively as if the new currency has always been the Corporation's reporting currency. Management decided to change its reporting currency to Canadian Dollars, so it aligns with the currency of its primary listing on the Toronto Stock Exchange.

As of April 30, 2024, shareholder equity stood at CAN\$10.1 million, which relates to a book value per share of CAN\$0.213.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

### Selected Financial Information

The following financial information is derived from the Corporation's audited consolidated financial statements for the six months ended April 30, 2024 and 2023.

	<b>6 Months Ended</b>	
	<b>2024</b>	<b>Apr 30</b>
	<b>CAN\$</b>	<b>2023</b>
		<b>CAN\$</b>
Revenues	15,819,050	12,975,798
Cost of Sales	(14,458,699)	(11,376,476)
<b>Gross Profit</b>	<b>1,360,351</b>	<b>1,599,323</b>
Expenses	(468,856)	(446,375)
Interest Income	334,166	236,561
Other Income	337	15,101
<b>Net Income for the year (before tax)</b>	<b>1,225,999</b>	<b>1,404,611</b>
Income Tax Recovery (Expense)	(371,813)	(394,057)
<b>Net Income for the year</b>	<b>854,185</b>	<b>1,010,554</b>
Attributable to the Shareholders	780,406	733,008
Attributable to the Non-Controlling Interest	73,779	277,546
<b>Adjusted EBITDA</b>	<b>981,971</b>	<b>1,311,784</b>
	<b>2024</b>	<b>2023</b>
<b>Total Assets</b>	<b>13,271,195</b>	<b>13,618,505</b>
<b>Total Equity</b>	<b>11,067,268</b>	<b>10,094,281</b>

### Non- GAAP Performance Measures

The Corporation has included additional financial performance measures in this MD&A, such as adjusted EBITDA. The Corporation believes that, in addition to conventional measures prepared in accordance with IFRS, certain investors use this information to evaluate the Corporation's underlying performance of its core operations and its ability to generate cash flow. Accordingly, it is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

### \*Reconciliation of Adjusted EBITDA and Profit

	<b>6 Months Ended</b>	
	<b>2024</b>	<b>Apr 30</b>
	<b>CAN\$</b>	<b>2023</b>
		<b>CAN\$</b>
Net Income for the year	854,185	1,010,554
Interest Received	(334,166)	(236,561)
Foreign Exchange Losses	60	16,092
Depreciation and Amortization	90,079	127,643
Income Taxes	371,813	394,057
<b>Adjusted EBITDA</b>	<b>981,971</b>	<b>1,311,784</b>

*Adjusted EBITDA represents earnings before interest, taxes, depreciation, amortization, foreign exchange gain (loss) and other revenues (expenses) as historically calculated by the Corporation.*

## **CANAF INVESTMENTS INC.**

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **BROAD-BASED BLACK ECONOMIC EMPOWERMENT TRANSACTION (B-BBEE)**

As part of Southern Coal's B-BBEE transformation program, Amandla Amakhulu (Pty) Ltd, ("AAM"), a 100% black, privately owned, and ringfenced, company incorporated in South Africa, acquired 30% of the issued shares of Southern Coal, from Canaf's wholly owned subsidiary, Quantum, for the value of 18 million Rand. The financial effective date for the transaction is August 1, 2018.

Quantum in return received cumulative, redeemable preference shares in AAM in the amount of the purchase price. These preference shares shall provide preferential dividends, until redeemed by AAM. These dividends will be secured by an irrevocable direction from AAM to Southern Coal to pay Quantum such dividends from any distribution to AAM. Dividends of CAN\$87,709 were paid during the six months ended April 30, 2024. During the year ended October 31, 2023, dividends paid totalled CAN\$155,538 (2022: CAN\$133,772).

### **CLAIM AGAINST KILEMBE MINES LIMITED**

In August 2006, the Corporation, then known as Uganda Gold Mining, announced the termination of any further investment into its Kilembe Copper-Cobalt Project in Uganda. Since 2007, the Corporation has been involved in a legal dispute with Kilembe Mines Limited, ("KML"), wherein the Corporation seeks general damages, special damages and costs of the Arbitration from KML for breach of contract. In January 2013, the high court of Uganda referred the case back to arbitration for determination.

After a change of Arbitrators, the parties agreed to the appointment of a replacement Arbitrator, Mr. Didas Nkurunziza. The replacement Arbitrator's appointment was confirmed on the 19<sup>th</sup> of April 2022. It was agreed that the Arbitration bifurcated, with the first part being a determination of the breach and thereafter, if breach is found, an assessment of the quantum of loss.

Following the filing of the respective parties' cases, the Arbitral Tribunal delivered its Award on the 26<sup>th</sup> of April 2023 disallowing both Canaf's claim and KML's counterclaim. In disallowing the claims, the Tribunal based on an issue outside the scope of the reference, raised by itself after the conclusion of the arbitration proceedings, with the parties being denied an opportunity to call further evidence to clarify on that issue.

It is on this basis that an Application has been filed to the Uganda High Court on behalf of Canaf to set aside this Award and refer the dispute back for determination before another arbitrator. The dispute is pending hearing before the Uganda High Court.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

### **RESULTS OF OPERATIONS**

#### **SIX MONTHS ENDED APRIL 30, 2024**

The Corporation reports a net income for the six months ended April 30, 2024 of CAN\$854,185 (2023: CAN\$1,010,554), a reduction of CAN\$156,368 (15%) in comparison to the same period the previous year, on revenues of CAN\$15,819,050 (2023: CAN\$12,975,798).

	3 Months Ended April 30				6 Months Ended Apr 30			
	2024 CAN\$	2023 CAN\$	Variance CAN\$	%	2024 CAN\$	2023 CAN\$	Variance CAN\$	%
Sales	6,202,779	6,434,585	(231,807)	(4%)	15,819,050	12,975,798	2,843,252	22%
Cost of Sales	(5,534,761)	(5,527,899)	(6,861)	(0%)	(14,458,699)	(11,376,476)	(3,082,223)	27%
Gross Profit (Loss)	668,018	906,686	(238,668)	(26%)	1,360,351	1,599,323	(238,972)	(15%)
Expenses								
General and Administrative	(254,303)	(219,080)	(35,223)	16%	(468,795)	(430,283)	(38,512)	9%
Foreign Exchange Gain	(58)	(16,168)	16,110	(100%)	(60)	(16,092)	16,031	(100%)
Total expenses	(254,361)	(235,248)	(19,113)	8%	(468,856)	(446,375)	(22,481)	5%
Interest Income	174,541	132,154	42,387	32%	334,166	236,561	97,605	41%
Other Income	(1,771)	11,477	(13,248)	(115%)	337	15,101	(14,764)	(98%)
Income (Loss) Before Income Taxes	586,426	815,068	(228,642)	(28%)	1,225,999	1,404,611	(178,612)	(13%)
Income Tax Recovery (Expense)	(209,051)	(243,674)	34,624	(14%)	(371,813)	(394,057)	22,243	(6%)
Net Income (Loss) for the period	377,376	571,394	(194,018)	(34%)	854,185	1,010,554	(156,368)	(15%)

#### Sales

Sales growth during the six months totalled 22%, with sales achieved of CAN\$15,819,050, compared with CAN\$12,975,798 for the six months ended April 30, 2023. The increase in sales is as a result both of increased sales tonnes coupled with an upward adjustment of sales price.

As at April 30, 2024 CEH owned seven properties in its portfolio, with the seventh property acquired in April 2024. Rental income for the six months was CAN\$85,824 across the properties. Deposits of CAN\$332,507 account for three pending properties, two of which have transferred to the Company since the period end, which will bring the overall property portfolio value to approximately CAN\$1.0m.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### Cost of Sales

Cost of sales have increased by 27% compared to the same 6-month period last year (2024: CAN\$14,458,699; 2023: CAN\$11,376,476), slightly higher than sales, which increased by 22%. Margins subsequently decreased by 3.7% year to date compared with the previous 6 months (2024: 8.6%; 2023: 12.3%), primarily as a result of Southern Coal absorbing some operational costs to ensure it remains competitive within the reductant market.

	<b>3 Months Ended Apr 30</b>		<b>6 Months Ended Apr 30</b>	
	<b>2024</b>	<b>2023</b>	<b>2024</b>	<b>2023</b>
	<b>CAN\$</b>	<b>CAN\$</b>	<b>CAN\$</b>	<b>CAN\$</b>
Inventories, Beginning of the Year	1,807,704	692,742	1,533,269	1,414,011
Analysis Fees	5,155	3,663	9,340	8,261
Depreciation	40,465	56,211	81,669	118,744
Electricity	30,323	35,322	54,374	72,594
Fuel, Oil and Lubricants	43,883	80,144	124,464	177,215
Professional and Project Management Fee	10,122	-	20,610	-
Medical Expenses	2,058	3,131	4,037	5,348
Product Purchases	5,044,376	5,420,952	13,680,307	9,997,873
Protective Clothing	7,047	6,319	11,971	12,921
Provident Fund	9,644	8,893	19,393	18,169
Machinery Rental	78,051	73,299	146,678	144,961
Repairs and Maintenance	77,461	74,201	199,175	157,090
Salaries and Benefits	123,663	115,839	274,507	249,935
Transportation	1,248	77,656	45,345	119,828
Inventories, End of the Quarter	<u>(1,746,440)</u>	<u>(1,120,473)</u>	<u>(1,746,440)</u>	<u>(1,120,473)</u>
	<u>5,534,761</u>	<u>5,527,899</u>	<u>14,458,699</u>	<u>11,376,476</u>



## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

### General and Administrative Expenses:

			3 Months Ended				6 Months Ended	
	2024	2023	April 30		2024	2023	April 30	
	CANS\$	CANS\$	CANS\$	%	CANS\$	CANS\$	CANS\$	%
Bank Charges and Interest	829	2,992	2,163	72%	3,695	5,964	2,269	38%
Consulting Fees	34,396	46,016	11,620	25%	66,635	71,635	5,000	7%
Management Fees	23,179	6,355	(16,824)	(265%)	48,836	23,610	(23,226)	(98%)
Directors Incentives	25,000	22,250	(2,750)	(12%)	41,000	39,250	(1,750)	(4%)
Office, Insurance and Sundry	58,220	46,914	(11,306)	(24%)	111,228	95,491	(15,737)	(16%)
New Ventures	6,765	-	(6,765)	(100%)	9,838	-	(9,838)	(100%)
Professional Fees	61,603	49,924	(11,679)	(23%)	107,946	98,503	(9,443)	(10%)
Promotion	662	388	(274)	(71%)	714	388	(325)	(84%)
Telephone	2,762	3,136	375	12%	5,946	6,424	478	7%
Transfer Agent and Filing Fees	12,617	11,265	(1,352)	(12%)	13,717	12,388	(1,329)	(11%)
Travel	5,638	15,692	10,054	64%	13,588	27,782	14,194	51%
Broad-Based Black Economic Empowerment	22,633	14,147	(8,486)	(60%)	47,653	48,848	1,194	2%
	254,303	219,080	(35,223)	(16%)	468,795	430,283	(38,512)	(9%)
Foreign Exchange gain	58	16,168	16,110	(100%)	60	16,092	16,031	(100%)
Expenses	254,361	235,248	(19,113)	(8%)	468,856	446,375	(22,481)	(5%)
Interest Income	(174,541)	(132,154)	42,387	32%	(334,166)	(236,561)	97,605	41%
Other Income	1,771	(11,477)	(13,248)	(115%)	(337)	(15,101)	(14,764)	(98%)
	81,592	91,618	10,026	11%	134,353	194,712	60,360	31%

### Expenses

General and administrative expenses are 9% higher than the same 6 months of the previous year (2024: CAN\$468,795; 2023: CAN\$430,283). Increased expenditure relates to new ventures and inflationary pressures on wages and other back-office expenses

### Interest Income

Interest income for cash in hand and earned on the loan to AAM was 41% higher compared to the same 6-month period in the previous year (2024: CAN\$334,166; 2023: CAN\$236,561), as a result of higher cash balances held in high interest accruing accounts.

### Other Income

Other income last financial year primarily relates to rental income generated from property held outside of CEH's portfolio.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

### SIX MONTHS ENDED APRIL 30, 2024: BY SECTOR

	3 Months Ended				6 Months Ended			
	Quantum <sup>(1)</sup>	Canaf Investments <sup>(2)</sup>	Other	April 30, 2024	Quantum	Canaf Investments <sup>(2)</sup>	Other	Apr 30, 2024
				Total				Total
	CAN\$	CAN\$	CAN\$	CAN\$	CAN\$	CAN\$	CAN\$	CAN\$
Sales	6,157,570	45,209	-	6,202,779	15,733,226	85,824	-	15,819,050
Cost of Sales	(5,529,224)	(5,536)	-	(5,534,761)	(14,424,676)	(34,023)	-	(14,458,699)
Gross Profit (Loss)	628,346	39,673	-	668,018	1,308,550	51,801	-	1,360,351
Gross Margin	10%	88%	-	11%	8%	60%	-	9%
Expenses								
General and Administrative	(104,370)	(47,397)	(102,537)	(254,303)	(216,124)	(69,309)	(183,362)	(468,795)
Foreign Exchange Loss	-	-	(58)	(58)	-	-	(60)	(60)
Total expenses	(104,370)	(47,397)	(102,595)	(254,361)	(216,124)	(69,309)	(183,422)	(468,856)
Interest Income	163,105	8,312	3,124	174,541	317,339	10,534	6,294	334,166
Other Income	(1,771)	-	-	(1,771)	337	-	-	337
Income (Loss) Before Income Taxes	685,310	588	(99,471)	586,426	1,410,101	(6,974)	(177,129)	1,225,999

(1) Quantum relates to Quantum and its 70% owned anthracite calcining business (Southern Coal).

(2) Canaf Investments relates to its wholly owned subsidiaries, Canaf Estates Holdings and Canaf Agri (yet to generate income).

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### SHAREHOLDS EQUITY AND COMPREHENSIVE INCOME

	<b>Apr 30, 2024</b>	<b>Oct 31, 2023</b>
<b>SHAREHOLDERS' EQUITY</b>	<b>CAN\$</b>	<b>CAN\$</b>
Share Capital	9,833,684	9,833,684
Additional Paid in Capital	1,725,311	1,725,311
Accumulated Other Comprehensive Loss – Foreign Currency Translation Reserve	(2,551,389)	(2,770,234)
Retained Earnings (Deficit)	1,075,615	295,209
<b>Equity Attributable to Canaf Shareholders</b>	<b>10,083,219</b>	<b>9,083,970</b>
Non-Controlling Interest	984,048	1,011,311
	<b>11,067,268</b>	<b>10,094,281</b>

#### Foreign Currency Translation Reserve

The Corporation is not subject to currency fluctuations within its core business in South Africa however the Corporation is subject to transactions in various currencies and the volatility in international currency markets does have an impact on some costs and the translation into Canadian dollars, the reporting currency of the Corporation.

The 6-month comprehensive translation on foreign exchange amounts to a loss of CAN\$206,512, this is primarily a result of the translation into Canadian dollars, the reporting currency.

As at April 30, 2024, the Corporation has accumulated foreign currency other comprehensive loss of CAN\$2,551,389 (October 31, 2023: CAN\$2,770,234).

The Corporation does not hedge net asset translation movements.

#### Retained Earnings

During the six months ended April 30, 2024 the surplus increased by CAN\$780,406 from CAN\$295,208 at October 31, 2023 to a surplus of CAN\$1,075,614.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

### SUMMARY OF QUARTERLY RESULTS

The following financial data is derived from the Corporation's consolidated financial statements for the past eight quarters.

Performance over the last four quarters is in line with management's expectations and reflects an increase in the 12-month EPS compared to the prior 12-month period (April 30, 2024 at CAN\$0.048/share, and April 30, 2023 CAN\$0.033/share respectively). The past eight quarters represent a total EPS of CAN\$0.105/share. Management expects Q3 2024 to reflect approximately a 40% increase in sales in comparison to Q2 2024, caused by key customers' output returning to near capacity.

	3 Months Ended			
	Apr 30, 2024	Jan 31, 2024	Oct 31, 2023	Jul 31, 2023
	CAN\$	CAN\$	CAN\$	CAN\$
Sales	6,202,779	9,616,272	10,936,886	8,413,522
Gross Profit	668,018	692,333	1,435,666	909,753
Net Income	377,376	476,810	1,161,436	764,692
Net Income (Attributable to the Parent)	337,749	442,657	856,056	649,236
Net Comprehensive Income for the period	896,256	164,441	1,222,346	639,453
Net Comprehensive Income (Attributable to the Parent)	836,907	162,344	910,302	524,320
Basic and diluted earnings per share (CAN\$)	0.007	0.009	0.018	0.014

  

	3 Months Ended			
	Apr 30, 2023	Jan 31, 2023	Oct 31, 2022	Jul 31, 2022
	CAN\$	CAN\$	CAN\$	CAN\$
Sales	6,434,585	6,541,213	7,668,334	6,993,821
Gross Profit	906,686	692,637	857,615	1,031,272
Net Income	571,394	439,160	519,806	661,237
Net Income (Attributable to the Parent)	409,495	323,513	357,230	480,244
Net Comprehensive Income (Loss) for the period	219,168	847,406	174,891	357,939
Net Comprehensive Income (Attributable to the Parent)	91,331	704,213	(101,665)	342,601
Basic and diluted earnings (loss) per share (CAN\$)	0.009	0.007	0.008	0.010

### SELECTED ANNUAL INFORMATION

The following financial data is derived from the Corporation's audited consolidated financial statements for the years ended October 31, 2021 through to year ending October 31, 2023.

	2023	2022	2021
	CAN\$	CAN\$	CAN\$
Sales	32,326,207	22,196,734	18,085,603
Cost of Sales	(28,381,465)	(19,846,211)	(16,147,479)
Gross Profit	3,944,742	2,350,523	1,938,124
Income before income taxes	3,558,347	1,958,901	1,567,422
Income Tax (Expense) Recovery	(621,665)	(568,661)	(442,496)
Net income (Loss) for the year	2,936,682	1,390,239	1,124,926
Net income attributable to the Shareholders	2,238,300	1,029,580	843,565
Interest Income	522,503	256,562	226,270
Total Assets	13,618,505	10,581,416	8,615,377
Basic and diluted earnings (loss) per share (CAN\$)	0.044	0.022	0.018

The main components making up the total assets balance as at October 31, 2023 of CAN\$13,618,505 (October 31, 2022 of \$10,581,416) are: CAN\$1,182,502 (2022: CAN\$1,202,354) of non-controlling interest borrowings; CAN\$605,795 (2022: CAN\$771,964) property, plant and equipment; CAN\$676,450 (2022: CAN\$493,597) investment properties; CAN\$5,300,956 (2022: CAN\$3,678,158) in cash; CAN\$4,069,347 (2022: CAN\$3,021,331) in accounts receivable, and CAN\$1,533,269 (2022: CAN\$1,414,011) in inventories, comprising mostly of stock on hand. Total accumulated earnings per share during the past 3 fiscal years amounts to CAN\$0.115.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### LIQUIDITY AND CAPITAL RESOURCES

At April 30, 2024, the Corporation had cash of CAN\$6,049,630 (October 31, 2023: CAN\$5,300,956) and working capital of CAN\$8,499,582 (October 31, 2023: CAN\$7,658,178). Surplus cash and cash equivalents are deposited in interest accruing accounts.

Working capital components include cash in current or interest-bearing accounts, trade and other receivables, sales tax receivable, inventories and prepaid expenses and deposits, trade and other payables, sales tax payable, income tax payable and current portion of lease liability.

Trade receivables and trade payables are expected to increase or decrease as sales volumes change.

	<b>6 Months Ended</b>	<b>Year Ended</b>
	<b>April 30, 2024</b>	<b>October 31, 2023</b>
	<b>CAN\$</b>	<b>CAN\$</b>
Cash provided by in operating activities	573,698	2,105,460
Cash used in investing activities	(145,943)	(244,795)
Cash provided used in financing activities	(10,964)	(22,220)
Increase (Decrease) in cash	416,791	1,838,445

Operations provided CAN\$573,698 in cash during the six months ended April 30, 2024 (twelve months ended October 31, 2023 provided CAN\$2,105,460) the key variable factor being the timings of supplier and customer payments. Cash used in investing activities relates to investments and upgrades to the new properties.

The Corporation's management is not aware of any other trends or other expected fluctuations in its liquidity that would create any deficiencies. The Corporation's management believes that its cash balances will be sufficient to meet the Corporation's short-term and long-term requirements for ongoing operations and planned growth. The Corporation does occasionally utilize cash reserves to offer suppliers earlier payment terms in return for more favorable rates.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **ECONOMIC DEPENDENCE**

Sales from the Corporation's South African coal processing business are substantially derived from a very few number of customers and as a result, the Corporation is economically dependent on these customers. The Corporation's exposure to credit risk is limited to the carrying value of its accounts receivable. As at April 30, 2024, Southern Coal had trade receivables of CAN\$2,317,872 (October 31, 2023: CAN\$4,040,387) due from these customers which were all collected subsequent to the quarter end.

### **REVENUE RECOGNITION**

Revenue from the sale of calcined anthracite is generally earned at a point in time and is recognized upon transfer of title, which is completed when the physical product is delivered to customers and collection is reasonably assured. Rental revenue is recognized on a straight-line basis over the term of the lease contracts at fixed price with no variable consideration and collection is reasonably assured. Interest and other income are recognized when earned and collection is reasonably assured.

### **COMMITMENTS**

The Corporation had an agreement to lease premises for its coal processing plant in South Africa for a term of ten years, expiring on December 31, 2020, with a monthly rent of Rand 35,000 (CAN\$2,511). After lease expiry on December 31, 2020, the Corporation is operating under the same terms as the expired lease with an effective notice period of 60 days.

In June 2021, the Corporation secured a further land tenure for Quantum. The term of the lease was for five years, with a monthly rent of Rand 25,000 per month and with an option to extend for a further four years and nine months. In 2022 Quantum received an Environmental Authorisation permitting it to construct 2 further coal and anthracite devolatilization facilities. Management can confirm that it has not yet made a final decision whether to expand its anthracite and coal beneficiation operations at this new site but is permitted to commence construction up until a deadline of June 2027.

Months	Financial Year	CAN\$
6	2023/24	10,964
12	2024/25	21,927
9	2025/26	16,445
<u>27</u>		<u>49,336</u>

### **TRANSACTIONS WITH RELATED PARTIES**

At the report date, key management consists of Christopher Way (CEO, President and a Director of the Corporation), Rebecca Williams (CFO and Director), Peter Wassenaar (Chairman and Director) and Monita Faris (Company Secretary and Director).

Fees incurred for services by related parties during the six months ended April 30, 2024 and 2023:

	6 Months Ended	
	Apr 30 2024	Apr 30 2023
	CAN\$	CAN\$
Management fees	88,878	95,245
Accounting and Administration fees	22,734	28,169
Director Fees	14,631	8,315
	<u>126,242</u>	<u>131,728</u>

### **OFF-BALANCE SHEET ARRANGEMENTS**

The Corporation has no off-balance sheet arrangements

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

The details of Canaf's accounting policies are presented in Note 2 of the unaudited Consolidated Financial Statements for the six months ended April 30, 2024. These policies are considered by management to be essential to understanding the processes and reasoning that go into the preparation of the Corporation's consolidated financial statements and the uncertainties that could have a bearing on its financial results.

### **MANAGEMENT OF FINANCIAL RISKS**

The Corporation is exposed to various risks in relation to financial instruments. The Corporation's financial assets and liabilities by category are summarized in Note 2(s) of the consolidated financial statements. The Corporation's risk management is coordinated by the board of directors and focuses on actively securing the Corporation's short to medium-term cash flows and raising finances for the Corporation's capital expenditure program. The Corporation does not actively engage in the trading of financial assets for speculative purposes. The most significant financial risks to which the Corporation is exposed are described below.

#### *Foreign Currency Risk*

Foreign exchange risk arises because of fluctuations in exchange rates. The Corporation conducts a significant portion of its business activities in foreign currencies. The Corporation's subsidiaries, principally located in South Africa, routinely transact in the local currency, exposing the Corporation to potential foreign exchange risk in its financial position and cash flows.

The assets, liabilities, revenue and expenses that are denominated in foreign currencies will be affected by changes in the exchange rate between the Canadian dollar and these foreign currencies. The Corporation does not currently use financial instruments to mitigate this risk.

#### *Credit Risk*

Credit risk is the risk of loss associated with counterparty's inability to fulfill its payment obligations. The Corporation limits its exposure to credit loss for cash by placing its cash with high quality financial institutions and for trade receivable by performing standard credit checks. The credit risk for cash and trade receivables is considered negligible since the counterparties are reputable banks with high quality external credit ratings and customers with no history of default.

The Corporation has a credit risk exposure related to its economic dependence on a very few customers for its calcine sales. The Corporation has assessed its exposure to credit risk and has determined that no significant risk exists from these concentrations of credit.

#### *Liquidity Risk*

Liquidity risk is the risk that the Corporation will not be able to meet its financial obligations when they become due. The Corporation ensures, as far as reasonably possible, that it will have sufficient capital in order to meet short-term business requirements, after taking into account cash flows from operations and the Corporation's holdings of cash. The Corporation has a working capital of CAN\$8,499,582 as at April 30, 2024. There can be no assurance that the Corporation will be successful with generating and maintaining profitable operations or will be able to secure future debt or equity financing for its working capital and expansion activities.

#### *Commodity Price Risk*

The Corporation's revenues, earnings and cash flows are directly related to the volume and price of calcine sold and are sensitive to changes in market prices over which it has little or no control. The Corporation has the ability to address its price-related exposure through the use of sales contracts.

#### *Fair Value*

The Corporation uses the following hierarchy for determining fair value measurements:

- Level 1: Quoted prices in active markets for identical assets or liabilities.
- Level 2: Other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: Techniques which use inputs that have a significant effect on the recorded fair value that is not based on observable market data.

The level within which the financial asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

The Corporation's financial assets measured at fair value through profit or loss use Level 1 valuation techniques

## **CANAF INVESTMENTS INC.**

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

during the six months ended April 30, 2024. The carrying values of the Corporation's financial assets and liabilities approximate their fair values as at April 30, 2024.

### **CAPITAL RISK MANAGEMENT**

The Corporation's objectives in managing its capital are to ensure adequate resources are available to fund its coal processing business in South Africa, to seek out and acquire new projects of merit, and to safeguard its ability to continue as a going concern. The Corporation manages its share capital as capital, which as of April 30, 2024 totaled CAN\$9,833,684 (October 31, 2023: CAN\$9,833,684).

The Corporation manages its capital structure in a manner that provides sufficient funding for operational and capital expenditure activities. Funds are secured through the sale of calcine in South Africa and, when necessary, through debt funding or equity capital raised by means of private placements. There can be no assurance that the Corporation will be able to obtain debt or equity capital in the case of operating cash deficits.

The Corporation may, from time to time, invest capital that is surplus to immediate operational needs in short-term, liquid, and highly rated financial instruments held with major financial institutions, or in marketable securities. The Corporation may also, from time to time, enter into forward foreign exchange and commodity price contracts to hedge a portion of its exposure to movements in foreign exchange and commodity prices.

The Corporation has no externally imposed capital requirements and has not paid or declared any dividends since the date of incorporation, nor are any contemplated in the foreseeable future. There were no changes in the Corporation's approach to capital management during the six months ended April 30, 2024.

### **RISKS AND UNCERTAINTIES**

The Corporation is subject to a number of risk factors due to the nature of the business in which it is engaged, particularly including movements in commodity prices which can have significant effects on its customers business as well as its own feedstock costs, which are difficult to forecast. The Corporation seeks to counter these risks as far as possible by building a diversified organization which it has commenced by investing in a property division.

#### *Exploration and Development*

The Corporation is not currently engaged in any exploration or development projects.

#### *Operating Hazards and Risks*

Operations in which the Corporation has a direct or indirect interest will be subject to all the hazards and risks normally incidental to bulk processing of coals and use of heavy machinery, which could result in work stoppages, damage to persons or property and possible environmental damage. Although the Corporation has or will obtain liability insurance in an amount which it considers adequate, the nature of these risks is such that liabilities might exceed policy limits, the liabilities and hazards might not be insurable, or the Corporation might not elect to insure itself against such liabilities due to high premium costs or other reasons, in which event the Corporation could incur significant costs that could have a material adverse effect upon its financial condition.

#### *Metal and Mineral Prices*

Factors beyond the control of the Corporation affect the price and marketability of manganese and steel, the markets in which the Corporation's main customers operate. Metal and mineral prices have fluctuated widely, particularly in recent years and are affected by numerous factors including international, economic and political trends, expectations of inflation, currency exchange fluctuations, interest rates, global or regional consumption patterns, speculative activities and worldwide production levels. The effect of these factors on the Corporation's future prospects cannot accurately be predicted.



## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### *Political Risk*

Quantum and Canaf Investments is located in South Africa and consequently the Corporation will be subject to certain risks, including currency fluctuations, electricity outages and possible political or economic instability, and exploration and production activities may be affected in varying degrees by political stability and government regulations relating to the industry. Any changes in regulations or shifts in political attitudes are beyond the control of the Corporation and may adversely affect its business. Exploration may be affected in varying degrees by government regulations with respect to restrictions on future exploitation and production, price controls, export controls, foreign exchange controls, income taxes, expropriation of property, environmental legislation and site safety.

### *Environmental Factors*

All phases of the Corporation's operations will be subject to environmental regulation in South Africa.

Environmental legislation is evolving in a manner which will require stricter standards and enforcement, increased fines and penalties for non-compliance, more stringent environmental assessments of proposed projects and a heightened degree of responsibility for companies and their officers, directors and employees. In addition, certain types of operations require the submission and approval of environmental impact assessments. Environmental assessments of proposed projects carry a heightened degree of responsibility for companies and directors, officers and employees. The cost of compliance with changes in governmental regulations has the potential to reduce the profitability of operations. The exploration, development and production activities of the Corporation will require certain permits and licenses from various governmental authorities and such operations are and will be governed by laws and regulations governing exploration, development and production, labour standards, occupational health, waste disposal, toxic substances, land use, environmental protection, safety and other matters. Companies engaged in exploration activities generally experience increased costs and delays as a result of the need to comply with applicable laws, regulations and permits. There can be no assurance that all licenses and permits which the Corporation may require to carry out exploration and development of its projects will be obtainable on reasonable terms or on a timely basis, or that such laws and regulations would not have an adverse effect on any project that the Corporation may undertake.

### *Cash Flows and Additional Funding Requirements*

The Corporation has significant revenues from operations and produces positive cashflow. The Corporation intends to expand organically using available cash and local debt financing, when required.

Should the Corporation decide to develop or acquire a relatively large asset or opportunity, the majority of sources of funds will in large portion be derived from the issuance of equity or project finance debt. Although the Corporation presently has sufficient financial resources and has been successful in the past in obtaining equity and debt financing to undertake past exploration and development programs, there is no assurance that it will be able to obtain adequate financing in the future or that such financing will be on terms advantageous to the Corporation.

### *Enforcement of Civil Liabilities*

Substantially all of the assets of the Corporation will be located outside of Canada, with the directors and officers of the Corporation being resident outside of Canada also. As a result, it may be difficult or impossible to enforce judgments granted by a court in Canada against the assets of the Corporation or the directors and officers of the Corporation residing outside of Canada.

### *Management*

The Corporation is dependent on a relatively small number of key employees, the loss of any of whom could have an adverse effect on the Corporation.

## CANAF INVESTMENTS INC.

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **CAUTIONARY STATEMENTS ON FORWARD-LOOKING INFORMATION**

This MD&A together with the Corporation's consolidated financial statements for the year ended October 31, 2023 contain certain statements that may be deemed "forward-looking statements". All statements in this MD&A, other than statements of historical fact, that address exploration drilling, exploitation activities and events or developments that the Corporation expects to occur, are forward looking statements. Forward looking statements in this document are statements that are not historical facts and are generally, but not always, identified by the words "expects", "plans", "anticipates", "believes", "intends", "estimates", "projects", "potential" and similar expressions, or that events or conditions "will", "would", "may", "could" or "should" occur. Information inferred from the interpretation of drilling results and information concerning resource estimates may also be deemed to be forward looking statements, as it constitutes a prediction of what might be found to be present when and if a project is actually developed. Although the Corporation believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results may differ materially from those in the forward-looking statements.

Inherent in forward-looking statements are risks and uncertainties beyond the Corporation's ability to predict or control, including risks that may affect the Corporation's operating or capital plans, including risks generally encountered in the exploration and development of natural resource properties, such as unusual or unexpected geological formations, unanticipated metallurgical difficulties, ground control problems, process upsets and equipment malfunctions; risks associated with labour and unavailability of skilled labour; fluctuations in the market prices of the Corporation's principal products, which are cyclical and subject to substantial price fluctuations; risks created through competition for natural resource properties; risks associated with lack of access to markets; risks associated with mineral and resource estimates, including the risk of errors in assumptions or methodologies; risks posed by fluctuations in exchange rates and interest rates, as well as general economic conditions; risks associated with environmental compliance and permitting, including those created by changes in environmental legislation and regulation; risks associated with the Corporation's dependence on third parties in the provision of transportation and other critical services; risks associated with aboriginal title claims and other title risks; social and political risks associated with operations in foreign countries; and risks associated with legal proceedings.

Actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this MD&A. Such statements are based on a number of assumptions which may prove to be incorrect, including, but not limited to, the following assumptions: that there is no material deterioration in general business and economic conditions; that there is no unanticipated fluctuation of interest rates and foreign exchange rates; that the supply and demand for, deliveries of, and the level and volatility of commodity prices develop as expected; that the Corporation receives regulatory and governmental approvals as are necessary on a timely basis; that the Corporation is able to obtain financing as necessary on reasonable terms; that there is no unforeseen deterioration in the Corporation's activity costs; that the Corporation is able to continue to secure adequate transportation as necessary for its exploration activities; that the Corporation is able to procure equipment and supplies, as necessary, in sufficient quantities and on a timely basis; that exploration activity timetables and capital costs for the Corporation's planned projects are not incorrectly estimated or affected by unforeseen circumstances; that costs of closure of various operations are accurately estimated; that there are no unanticipated changes to market competition; that the Corporation's estimates in relation to its natural resource interests are within reasonable bounds of accuracy (including with respect to size, grade and recoverability of mineral projects) and that the geological, operational and price assumptions on which these are based are reasonable; that no environmental and other proceedings or disputes arise; and that the Corporation maintains its ongoing relations with its employees, consultants and advisors.

Readers are cautioned that the foregoing list of important factors and assumptions is not exhaustive. Forward-looking statements are not guarantees of future performance. Events or circumstances could cause the Corporation's actual results to differ materially from those estimated or projected and expressed in, or implied by, these forward-looking statements. The Corporation undertakes no obligation to update publicly or otherwise revise any forward-looking statements or the foregoing list of factors, whether as a result of new information or future events or otherwise, except as may be required under applicable laws.

## **CANAF INVESTMENTS INC.**

Management Discussion and Analysis for the Six months ended April 30, 2024

Expressed in Canadian Dollars

---

### **MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

In connection with National Instrument ("NI") 52-109 (Certification of Disclosure in Issuer's Annual and Interim Filings) adopted in December 2008 by each of the securities commissions across Canada, the Chief Executive Officer and Chief Financial Officer of the Corporation will file a Venture Issuer Basic Certificate with respect to the financial information contained in the unaudited interim consolidated financial statements and the audited annual Consolidated financial statements and respective accompanying Management's Discussion and Analysis.

The Venture Issuer Basic Certification does not include representations relating to the establishment and maintenance of disclosure controls and procedures and internal control over financial reporting, as defined in NI 52-109.

### **OUTSTANDING SHARES**

Authorized:	Unlimited number of common shares without par value.
Common shares outstanding:	47,426,195
Options:	Nil
Warrants:	Nil
Fully Diluted:	47,426,195